CONTROL MODULE 1: LABELLING AND CONTROL CRITERIA

1. LABELLING AND CONTROL CRITERIA
Presented in this section

2. CRITERIA FOR HIRED LABOUR OPERATIONS
Module 2, see separate document

3. CRITERIA FOR PRODUCER GROUPS
Module 3, see separate document

4. CRITERIA FOR HANDLING OPERATIONS
Module 4, see separate document

5. CRITERIA FOR PROCESSING AND ARTISAN OPERATIONS
Module 5, see separate document

6. CRITERIA FOR WILD COLLECTION OPERATIONS
Module 6, see separate document

7. CRITERIA FOR MINING OPERATIONS
Module 7, see separate document

8. CRITERIA FOR TOURISTIC SERVICES
Module 8, see separate document

9. INTEGRATED PRODUCTION CRITERIA
Module 9, see separate document
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1 LABELLING AND CONTROL CRITERIA

1.1 FAIR FOR LIFE – SOCIAL & FAIR TRADE CERTIFICATION

1.1.1 Product Labelling

Principle 1.1.1 Products labelled under the Fair for Life Social & Fair Trade programme are made from Fair Trade certified ingredients. The products need to be fully traceable and handled in a responsible way.

a) Only products certified according to the Fair for Life Certification Programme by the Fair for Life certification body (CB) and indicated on a valid Fair for Life certificate may be labelled as Fair for Life Fair Trade certified. All consumer package product labels must be submitted to the CB for approval before printing.

Fair for Life has two product labelling categories, “Fair for Life – Social & Fair Trade certified products” and “Products made with Fair for Life Fair Trade ingredients”. Additionally, indication of Fair Trade origin in the ingredient statement is possible.

A product may be labelled as “Fair for Life - Social & Fair Trade certified by <CB>” (with or without the logo “Fair for Life”) if the following conditions are met:

| A. Labelling Requirements Fair for Life - Social & Fair Trade Certified Products |
|-----------------------------------|---------------------------------|---------------------------------|
| Origin of Raw Material            | a) In a Fair for Life certified product, the ingredients are Fair for Life certified or certified according to another approved fair trade certification scheme (Annex 2). See Annexes 3 - 5 for detailed minimum composition rules for different product types (e.g. food products, cosmetics, textiles). |
| Processing and Handling           | b) Fair for Life certified products are traded along the chain of custody by certified or registered handlers as defined in chapter 1.1.3 |
| Traceability                      | c) The Fair for Life certified product and its Fair Trade certified ingredients are traceable and kept separate from non-Fair Trade certified products or ingredients. Fair for Life accepts a maximum of 5% commingling in cases where processing technology does not allow for 100% separation during processing without substantial loss of products; extraordinary exceptions see Annex 6 |
| Product Labelling                 | d) On Fair for Life certified products, use of the Fair for Life certification seal is permitted on the principal display panel (front label) and anywhere on the packaging. Use of the Fair for Life seal is optional. Other references to Fair for Life Fair Trade certification are permitted as text anywhere on the product label. Reference texts shall be worded as follows: |
|                                  | • “Fair for Life Social & Fair Trade certified by <CB>” or “Social & Fair Trade certified by <CB>” or “Fair for Life Fair Trade certified by <CB>” |
|                                  | • “Fair Trade certified by <CB>” may only be used if the Fair for Life seal or a text reference to Fair for Life certification is displayed on the same label. Other wording may be approved on request. |
|                                  | • In the ingredient list the Fair Trade certified ingredients must be asterisked and the indication “Fair for Life Fair Trade certified ingredient” or “Fair Trade ingredient certified by <CB>” according to the Fair for Life Programme” displayed under the ingredient list. |
|                                  | • The fair trade content (in % of all agricultural and botanical ingredients) shall be displayed on the label, e.g. under the ingredient list. It may have the form of “this product contains at least XX% Fair for Life certified ingredients” or “Fair Trade certified content at least XX%” rather than indicating the exact percentage. |
|                                  | The company may also indicate other truthful information, e.g. “made in a company that is Social Responsibility and Fair Trade certified” or “from Ethical and Fair Trade Production” as applicable. |
For products which contain a substantial amount of Fair Trade ingredients but which do not meet the minimum labelling rules for Fair for Life certified products the labelling category “Products made with Specified Fair for Life Fair Trade ingredients” applies.

| B. Labelling Requirements For Products Made with Specified Fair For Life Fair Trade Ingredients |
|-----------------------------------------------|-------------------------------------------------|
| Origin of Raw Material | e) Products made with Fair for Life ingredients contain a substantial percentage of ingredients that are Fair for Life certified or come from another certified fair trade origin (see Annex 2) but the minimum requirements for labelling as Fair for Life certified product are not met. |
| | See Annexes 3-5 to this document for detailed minimum content composition rules for different product types (e.g. food products, cosmetics, textiles) and extraordinary exceptions in Annex 6. |
| Processing and Handling | f) Products made with Fair for Life ingredients are traded along the chain of custody by certified or registered handlers as defined in chapter 1.1.3 |
| Traceability | g) In products made with Fair Trade certified ingredients, the certified ingredients are traceable and kept separate from non-Fair Trade certified products. |
| | Fair for Life accepts a maximum of 5% commingling in cases where processing technology does not allow for 100% separation during processing without substantial loss of products (continuous processing lines). |
| Product Labelling | h) On products made with Fair for Life certified ingredients, the use of the Fair for Life certification seal is NOT permitted on the Principal Display Panel (front label). A small version of the Fair for Life seal may be used on the back or side panel. |
| | i) The indication “XX % Fair Trade content” must be displayed visually close to the seal, according to the separate labelling guidelines. |
| | The indication may be “this product contains at least XX% Fair for Life certified ingredients” or “Fair Trade certified content at least XX%” rather than the exact percentage. |
| | j) In the ingredient list the Fair Trade certified ingredients must be asterisked and the indication “Fair for Life Fair Trade certified ingredient” or “* Fair Trade ingredient certified by <CB> according to the Fair for Life Programme” displayed under the ingredient list. |
| | k) On products made with Fair for Life ingredients, references to Fair for Life Fair Trade certification are restricted: |
| | i. On the Principal Display Panel, references may be made to the Fair for Life Fair Trade certified origin of selected ingredients. Such indications must take the form of the words “made with Fair for Life Fair Trade certified [...]”, e.g. “drink made with Fair for Life Fair Trade certified green tea” or “made with Fair for Life Fair Trade certified sunflower oil”. The indication “made with Fair Trade certified [...]” is permitted if the same label indicates also the following statement. “This product is made with Fair Trade ingredients and certified by <CB>’ according to the Fair for Life Programme”, other wording may be approved on request. |
| | ii. The indications must appear in a colour, size and style of lettering which is not more prominent than the sales description text of the product; in the indication the words “Fair for Life Fair Trade certified” shall not be more prominent than the rest of the statement. |
| | iii. In the ingredient list the Fair Trade certified ingredients must be asterisked and the indication “Fair for Life Fair Trade certified ingredient” or “* Fair Trade ingredient certified by <CB> according to the Fair for Life Programme” displayed under the ingredient list. |
| | iv. The company may also indicate other truthful information, e.g. “made in a company that is Social Responsibility and Fair Trade certified” as applicable. |
| | v. The information anywhere on the label or in product advertising must state clearly that the product contains Fair for Life Fair Trade certified ingredients. It is not permitted to refer to the entire product to be “Fair Trade certified” or “Fair for Life certified”. |
There is also the option to only indicate the Fair for Life Fair Trade quality in the ingredients statement of a product.

### Rules for Reference to Fair for Life Fair Trade Ingredients in Ingredients Statement only

<table>
<thead>
<tr>
<th>Origin of Raw Material</th>
<th>l) A small part of ingredients is Fair for Life certified and/or the other requirements for product labelling are not met.</th>
</tr>
</thead>
</table>
| Processing and Handling | m) For indication of Fair for Life certified ingredients in the ingredient list, the Fair Trade buyer of the respective Fair for Life ingredient who buys the product from the Fair Trade producer operation must be a Fair for Life certified handler. The company responsible for the final consumer packaging, and hence the reference to the Fair for Life certified origin of an ingredient, must register with the Fair for Life certification body. They must submit documentary proof that the ingredient used originates from a certified Fair for Life supply chain (producer and Fair Trade buyer).

As an exception, Fair for Life certified handling companies which are selling directly to a brand holder company who wishes to indicate the Fair Trade quality in their ingredient statement to consumers, can offer their clients to cover this additional product labelling as part of their own Fair Trade handler verification. In this case the Fair for Life certified handler submits his customers’ final product label samples to the certification body for approval and demonstrates the product flow to the labelling company during the audit. |
| Traceability | n) The registered handler of the product indicating Fair for Life certified ingredients in the ingredient statement must confirm traceability to Fair for Life production in the registration process. |
| Use of Label and References to Certification | o) Reference to Fair for Life certification on labels is strongly restricted:

- Only permitted on the side or back label, directly under the ingredient statement. The Fair for Life ingredients must be indicated with a “*” and the indication “Fair for Life Fair Trade certified ingredient”.

- The indication must appear in a colour, size and style of lettering which is not more prominent than the rest of the ingredient statement; in this indication the words “Fair for Life Fair Trade certified” shall not be more prominent than the rest of the statement.

- No reference to Fair for Life certification is permitted in general advertising or product information text. |

### 1.1.2 Control Requirements for Fair for Life Producer Operations

**Principle 1.1.2** All Fair for Life Fair Trade producer operations commit to an annual complete audit and certification of their activities. All Fair for Life products must be fully traceable and labelled.

a) Every Fair for Life producer operation commits by certification contract to a complete annual audit and certification of their activities against the applicable Fair for Life certification module.

*The audit and certification process is described in chapter 1.3 of this document.*

The producer certification also includes any processing activities by the same operator on site, e.g. on a tea estate both the agricultural production and the crude onsite processing factory are covered by the same Fair for Life hired labour producer certification. With hired labour this normally means that both the workers on the estate as well as in the onsite factory are the intended beneficiaries of the Fair Trade Development Premium (unless a different setting is justified in the Fair Trade Policy) and that the full set of Fair for Life requirements (Module 2, section 2.1 to 2.5) apply to both the agricultural unit and the processing site. In producer groups, small to medium scale processing operations are included in the producer group module 3. Large processing factories (more than approximately 20 permanent workers or more than 70 workers in total for more than approximately 2 months per year) are subject to full additional Social Responsibility control of the processing unit (Module 2, sections 2.1 to 2.4).

If the Fair for Life product is processed further in a processing unit at another location (e.g. a tea refining factory) and if this unit is owned by the same producer operation, the unit is considered part of the producer operation's Fair for Life certification and must undergo For Life Social Responsibility certification or equivalent. The unit and the final processed products will be listed on the producer operation’s Fair for Life certificate. Potentially, Fair for Life certification (with Fair Trade Premium also for workers in that unit) may be possible if justified in the Fair Trade Policy.
If the product is processed further in a unit owned by the producer operation’s mother company, this unit can either be considered under part of the producer operation’s certification or as an “intermediate handler” and must hence be registered and be able to demonstrate traceability and decent working conditions - see Fair for Life handlers (Module 4, chapter 4.4). If the unit is kept under the producer operation’s certification, the unit will need to undergo full Social Responsibility certification and the final processed product and the processing unit will be listed on the producer operation’s certificate.

Specific rules apply if the producer operation subcontracts processing of their products - see control procedures in chapter 1.1.3.4 and the applicable requirements for subcontracted processors in Module 4, section 4.4.

Once the Fair Trade producer company (or the producer company’s mother company) sells the product to a Fair Trade buyer, the Fair Trade handler criteria (Module 4) apply for the remainder of the supply chain.

b) The operation commits to continuous compliance with the Fair for Life standards and to grant the certification body unrestricted access to facilities, documentation and confidential interviews with workers and staff and permits unannounced audits.

c) The operation is aware of applicable Fair for Life certification requirements and has performed a basic risk assessment against all aspects of the standards

During the application process the certification body will inform the applicant of all applicable control modules of the Fair for Life programme and how to download them. In preparation for the first audit, the operation is expected to carry out a basic self assessment of present performance and potential risks in all applicable aspects of the standard. The Fair for Life programme can be used as a self-assessment form, or the company can use the chapters of the applicable control modules to prepare its own risk assessment and discuss initial ideas for improvement in any field of weak performance.

This self-assessment raises awareness of any risks and as such helps in the preparation for an operation. It is not counter-checked by the control body as a standard procedure.

d) Fair for Life producer organisations ensure traceability and separation of the Fair for Life products as well as correct product labelling of all products sold as Fair for Life certified.

The following control points apply to all For Life (SR) and Fair for Life (FT) producer operations (including Handler operation who chose to be For Life –Social Responsibility certified as well):

General Requirements:

<table>
<thead>
<tr>
<th>No</th>
<th>Compliance Criteria Basic Control Requirements Fair for Life Producer Operations</th>
<th>OK</th>
<th>AC</th>
<th>NF</th>
<th>NA</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>The responsible manager or FT coordinator is present during the audit</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>The opening and closing meeting includes a producer and/or worker representative.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>M= The inspector has unrestricted access to all premises, documentation and staff</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>M= The operation holds a valid Fair for Life certification contract with the Fair for Life certification body</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>M= All production and handling steps of the certified products under the ownership of the operation are known, i.e. all project sites have been announced, all purchase centres are known, processing activities are known, etc. If not, has any certified production taken place in unannounced units?</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>The operation is aware of Fair for Life certification requirements and has a basic understanding of it performance against the standard.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>M = worker and/or/producers are informed about the company’s certification status and their right to discuss confidential information with the auditor (e.g. preaudit info displayed; or information meetings).</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

OK=requirement fulfilled; AC= acceptable with conditions; NF= not fulfilled; NA= not applicable; M= minimum requirement;
Traceability and Product Labelling:

<table>
<thead>
<tr>
<th>No</th>
<th>Compliance Criteria: Traceability and Product Labelling</th>
<th>OK</th>
<th>AC</th>
<th>NF</th>
<th>N.A</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>M= There is a complete SR/FT assortment list; producer’s production estimates are known.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>If any multi-ingredient product is to be certified: there are complete recipe sheets or composition tables and the certification status of each ingredient is known.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>M= If processor with certified products is to be certified: there is a complete list of suppliers of SR/FT certified raw materials with correct indication of certification status. Certification status is confirmed by certificates or similar documentation (e.g. FLO registration number and updated printout of active certification status).</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>M= Composition and labelling requirements of chapters 1.2 (FT) or 1.3 (SR) have been verified and results are reflected in proposed correct label categories (certification table).</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>M= SR/FT certified products are not commingled with any non-SR/FT certified products during handling, processing, storage or sales and are fully traceable from purchase to sales. If all products are FT/SR certified → OK. If there is commingling due to technical reasons, please indicate extent and reasons below.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Sales of Fair for Life certified products to Fair for Life Fair Trade buyers: FT quality is indicated on invoices.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>All products sold as Fair for Life certified shall be packed in a way that the content cannot be replaced without manipulation or destruction of the packaging and shall be labelled with a clear designation of their Fair Trade nature – at least on accompanying documents.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>M= Any final consumer labels have been approved by the CB and comply with the labelling rules and restrictions indicated in Module 1, section 1.1.1.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>M= If there is a subcontracted processing operation, it is either exempted from registration (processing less than 10% Fair for Life products) or registered and traceability and decent working conditions are confirmed (Module 4, chapter 4.4.).</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

OK=requirement fulfilled; AC= acceptable with conditions; NF= not fulfilled; NA= not applicable; M= minimum requirement

The following table gives an overview of some basic types of different Fair for Life producer operations (with associated activities such as processing) with applicable standard sections and control requirements:

<table>
<thead>
<tr>
<th>Type of Operation</th>
<th>2.1-2.4 Social Responsibility Hired Labour</th>
<th>2.5 Fair Trade Aspects Hired Labour</th>
<th>3 Producer Groups (3.1-3.5)</th>
<th>4. Fair for Life Handler</th>
<th>Certification Procedures „Fair for Life“ – Social &amp; Fair Trade</th>
</tr>
</thead>
<tbody>
<tr>
<td>Plantation, Estate, Farm with processing on site</td>
<td>X</td>
<td>X</td>
<td>*</td>
<td></td>
<td>Full annual audit and certification of each unit (e.g. plantation and factory)</td>
</tr>
<tr>
<td>Processing unit while product still owned by Fair for Life producer or producer mother company</td>
<td>X</td>
<td>(X)</td>
<td>*</td>
<td></td>
<td>Depending on overall Fair Trade Policy, Fair Trade focus may also be on processing workers, if this is the case then section 2.5 of Module 2 also applies. Full annual audit and certification</td>
</tr>
<tr>
<td>Smallholder Group or Contract Production</td>
<td>X</td>
<td>*</td>
<td></td>
<td></td>
<td>Full annual audit and certification of group operation</td>
</tr>
<tr>
<td>Group of medium-size farms</td>
<td>X</td>
<td>*</td>
<td></td>
<td></td>
<td>Big farms in the group must be certified as individual Fair for Life Full annual audit and certification of group operation</td>
</tr>
<tr>
<td><strong>Producer Group processing activities small scale</strong></td>
<td>X</td>
<td>Working conditions included in Module 3. Depending on overall Fair Trade Policy, Fair Trade focus may only be on agricultural production or maybe on workers also.</td>
<td>Included in group operation audit and certification of group operation</td>
<td></td>
<td></td>
</tr>
<tr>
<td>---</td>
<td>---</td>
<td>---</td>
<td>---</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Producer Group processing activities large scale</strong></td>
<td>X (X)</td>
<td>See details in Module 3 for what scale full hired labour certification is required. Depending on overall Fair Trade Policy, Fair Trade focus may only be on agricultural production and not on processing.</td>
<td>Full hired labour audit and certification in addition to audit and certification of group activities</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Contracted processor</strong></td>
<td>X</td>
<td>Under the responsibility of the contractor</td>
<td>Registration as handler of Fair for Life products</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*If the companies also act as buyers, i.e. buy from other certified companies, the criteria for Fair Trade handlers apply as well.*

Please note that there are also specifically adapted control modules for wild collection operations (Module 6), processing and artisan groups (Module 5) and mining operations (Module 7) which follow the same principles and control requirements as producer groups and modules for touristic services (Module 8) and hired labour mining operations (Module 7) which are based on hired labour requirements.

### 1.1.3 Control Requirements for Chain of Custody

**Principle 1.1.3** Companies handling Fair for Life products apply fair sourcing practices and ensure product traceability as well as decent working conditions for their workers.

**Overview**

Companies buying directly from Fair Trade producer operations (Fair Trade buyers) and Fair for Life brand holders must undergo Fair for Life handling certification. However a few exceptions apply for companies with only a very limited range of Fair for Life products. This gives Fair for Life producers the chance to market their product to a wide range of buyers and commodity chains with different final consumer brands.

Other intermediate traders may become certified Fair for Life handlers to demonstrate their fair sourcing practices and good working conditions, but as a minimum requirement they must become registered handlers of Fair for Life products and demonstrate separation, traceable product handling and decent working conditions.

If any products from other fair trade certified origins are bought in to be sold under Fair for Life, the Fair for Life handler requirements apply to the first company that buys these products in to be sold as Fair for Life, e.g. a manufacturer buying ingredients from Fair for Life supply chains as well as FLO Fairtrade certified ingredients from FLO certified traders.
In the sub-chapters below, generic requirements for all Fair for Life handlers are presented first. In the following sections, the three different handling operation types (Fair Trade buyer, brand holder, intermediate or contracted handling operation) and their respective control requirements, are defined in detail. The requirements are presented with regard to the function a handling operation has in the chain of custody, e.g. in a very short Fair Trade supply chain, the company sourcing from different Fair for Life Fair Trade certified producer groups could act as Fair Trade buyer as well as Fair for Life brand company for the final consumer packaged product.

1.1.3.1 Basic Requirements for All Fair for Life Certified Handling Operations

a) Every Fair for Life handling operation commits by certification contract to annual auditing and certification of their activities as set out in the Fair for Life handling operations Module 4. The audit and certification process is described in chapter 1.3 of this document.

b) The company commits to continuous compliance with the Fair for Life handling standards. It grants the certification body unrestricted access to facilities, documentation and confidential interviews with workers and staff and permits unannounced audits.

The following control points apply to all Fair for Life handling operations:

<table>
<thead>
<tr>
<th>No.</th>
<th>Compliance Criteria</th>
<th>Control Requirements</th>
<th>Fair for Life handling operations</th>
<th>OK</th>
<th>AC</th>
<th>NF</th>
<th>NA</th>
</tr>
</thead>
<tbody>
<tr>
<td>0.1.1</td>
<td>The responsible manager or FT coordinator is present during the audit</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>0.1.2</td>
<td>M= The inspector has unrestricted access to all premises, documentation and staff.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>0.1.3</td>
<td>M= The company holds a valid Fair for Life certification contract with the Fair for Life certification body</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>0.1.4</td>
<td>M= All handling steps of the certified products under the ownership of the operation are known i.e. all operational sites have been announced, all warehousing or subcontracted processing activities are known, etc. If not, has any certified production taken place in unannounced units?</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>0.1.5</td>
<td>The operation is aware of Fair for Life certification requirements and has a basic understanding of it performance against the standard</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

OK= requirement fulfilled; AC= acceptable with conditions; NF= not fulfilled; NA= not applicable; M= minimum requirement;

Every Fair for Life handling operation has to ensure full traceability of Fair for Life products from purchase to sales and must demonstrate that any labelled product complies with the control and labelling requirements of this module. Detailed criteria and the related control points are included in the handler certification Module 4, chapter 4.1.3.

1.1.3.2 Fair Trade Buyers and Conveyors

c) Fair Trade buyers who buy Fair for Life certified products from Fair Trade certified producer operations and pay the Fair Trade Development Premium and Fair Trade Price must undergo Fair for Life handler certification. (Module 4)

The Fair Trade buyer is the handler who pays the Fair Trade producer operation the Fair for Life Fair Trade Price and the Fair Trade Development Premium and who markets the product as Fair for Life certified into commodity trade chains (or to consumers – in this case the company is buyer and brandholder). The Fair Trade buyer commits to long term and fair trade relations with the Fair Trade producer and acts as the Fair Trade trade partner of the producer operation.

The Fair Trade buyer is often the importer in the consumer country, but it may also be a manufacturer or exporter in the production country who buys the product from the Fair Trade producer operation, negotiates the Fair Trade Prices, pays the Fair Trade Development Premium and fulfill all duties of a Fair Trade buyer (see Module 4, section 4.2 for specific requirements for Fair Trade buyers).

Sometimes, there is an intermediary trader between the Fair Trade producer and the Fair Trade buyer which can either act as intermediary buyer from the producer (conveyor) or as contracted exporter or importer.

Conveyors are in charge of conveying the Fair Trade Price and the Fair Trade Development Premium to the producer. Unlike the Fair Trade buyer, the conveyor does not set prices or pay Premiums for all purchases from the Fair Trade producer, he mainly acts as intermediate trader who buys Fair Trade products according to the
quantities and prices agreed with the Fair Trade buyer. The conveyor may sometimes take over some responsibilities from the primary FT buyer, e.g. quality development support, as agreed with the primary buyer.

Normally for conveyors, an annual Fair for Life handler certification (Module 4) is necessary, including the section on buying from Fair Trade producers. In very simple cases where the final Fair Trade buyer can demonstrate implementation of all buyer obligations and with a pricing system that can be well overseen by the certified Fair Trade buyer, registration of the conveyor may be sufficient. The conveyor’s clients, the final Fair Trade buyers (Price and Premium payers), still need to be inspected as Fair Trade Buyers.

Contracted exporters or importers are considered like other contracted operators and must be registered as a minimum requirement; see section 1.1.3.4 on intermediary and contracted handlers.

In exceptional cases the certification body may decide on a desk-based (remote) audit instead of a physical visit of very small Fair for Life Fair Trade buyers. In these cases, the Fair Trade buying practices of such buyers will be investigated in detail during the respective Fair for Life producer audit.

1.1.3.3 Fair for Life Brand Holders

d) Fair for Life brand holders under whose brand / company the final product is marketed as Fair for Life certified to consumers, must undergo Fair for Life handling certification (Module 4), unless they are exempted by criteria f) or in case of retail private brand as described in section e).

Fair for Life certified brand holder companies may buy products certified under different approved fair trade certification schemes and market them as Fair for Life Fair Trade certified.

e) Retailers who market Fair for Life products under their own private brand do not need to undergo brandholder certification if all of the following conditions are met:

- The products are processed and packaged by a Fair for Life certified handling company which has responsibility for the fair raw material sourcing (including price paid to suppliers), product composition and labels the products in the name of the retail brand
- The private label product line is included in the handlers Fair for Life certification
- The product label refers to the certified handler of the product with reference to its Fair for Life certification, e.g. “Produced for RETAILER XXX by a Fair for Life certified manufacturer in COUNTRY XX. The indication can also use the term “Packaged by a Fair for Life certified handlers in COUNTRY XX”....” In case of e.g. fresh fruit, the certified handler shall be referenced (not the primary producer), as the first buyer from the Fair for Life producer operation must always undergo Fair for Life handler certification. The sentence may be adapted to reflect the Fair for Life handler’s role.
- The Fair for Life certified handler and the retail brand agree in writing that the Fair for Life seal may only be used in clear, unmistakable relation to the certified product and that in no way the impression should be given that the retail company and/or its other private brand products are Fair for Life certified. Advertisements by the retailer which display the Fair for Life seal other than on the certified product’s packaging must be authorised by the CB.

f) Small brand holders or those with only a very limited Fair for Life assortment may be exempt from the obligation to undergo handler certification, and become registered as intermediate handlers instead (see section 1.1.3.4).

- Brand holders with a small assortment of products sourced from one single Fair for Life certified supply chain may be exempted from handler certification if these products do not account for more than 5% of the brand holder’s total production (in volume) or turnover (in monetary terms). Brand holders who purchase products certified according to other fair trade certification schemes to be marketed as Fair for Life certified or who market Fair for Life products from several Fair for Life supply chains, cannot be exempted under this clause.
- Brand holders that are small companies with a maximum of three full time employees can be exempted from being certified. They can similarly be exempted if the Fair for Life audit and certification costs are higher than 2% of their annual turnover.
- Brand holders of full Fair for Life production chains: If the entire production chain (i.e. all producers, processors etc. and the FT buyer up to final consumer packaging) is controlled and certified according to the Fair for Life Programme, then subsidiaries or sister brand companies acting as final consumer brand company can be exempted from the control requirements.

Small brand holders or brand holders / retailers with very small FFL assortment as detailed above can be audited and certified upon their own request.

The application of the above exemption rules as well as additional exemptions are exclusively decided by the Fair for Life certification body.
g) Once Fair for Life products are packed in their final consumer packaging in the name of a certified Fair for Life brandholder company, no further control requirements apply.

It is expected that through application of the chain of custody requirements, Fair for Life keeps an overview on the product flow of Fair for Life certified products into different consumer markets. When a Fair for Life certification chain is very short, e.g. the producer company and its associated processors also act as Fair Trade buyers and brand holders of the final consumer packaged product, IMO reserves the right to require registration of the main distributors of the products in different markets and to be able to spot-check traceability and fair handling requirements of Fair for Life certified products.

1.1.3.4 Intermediate Handlers and Contracted Manufacturers

h) For labelling of the final product as Fair for Life certified, any intermediate handlers of Fair for Life certified products must be registered as authorised handlers of Fair for Life products.

The intermediate handler is any trading or processing company who purchases Fair for Life certified products from Fair for Life certified handlers (not directly from Fair Trade producers’ operations) and who sells not yet consumer labelled products to other traders as Fair for Life certified. Any company who labels and markets a Fair for Life final consumer product is considered a Fair for Life brand holder (see requirements in 1.1.3.3)). Retail of ready packed Fair for Life products is not subject of control under the Fair for Life programme.

If a company purchases not only Fair for Life certified products, but also products certified according to other fair trade schemes which the company wished to be market as Fair for Life certified, it must undergo Fair for Life handling certification.

Any trader who buys Fair for Life Fair Trade products can apply for Fair for Life handler certification to sell products as Fair for Life Fair Trade certified and to use the Fair for Life seal.

i) Registered intermediate handlers are neither audited nor certified, but they must ensure traceability and demonstrate decent working conditions according to the requirements defined in Module 4 Fair for Life Handling Operations, Part II.

A registration fee applies. Depending on the type of proof submitted and the risk categorisation of the operation, the Fair for Life certification body may require spot-checks for decent working conditions. Registered intermediate handlers may buy and sell Fair for Life certified products into trade chains, but may not use the Fair for Life seal nor make any claims about their Fair for Life certification.

j) Contracted processors or traders of Fair for Life certified producers or handlers or of Fair for Life registered handlers must also become registered with the certification body and demonstrate compliance with the requirements defined in Module 4 Fair for Life Handling Operations Part II.

Contract processing means that the product is owned by the contracting Fair for Life certified/registered operation during processing and that the contracted processor only charges for the processing service provided. If a processor buys the products on behalf of the Fair for Life handler (or producer operation) and sells them to the Fair for Life handler the processor would count as intermediate trader.

Contracted processors must demonstrate compliance with the same criteria as intermediate traders, but there are additional options for how the contracting company can take over part of this obligation (Module 4, chapter 4.4).
1.1.4 Use of Certification Seals and Other References to Certification

Principle 1.1.4 Use of the Fair for Life seal and references to Fair for Life Fair Trade certification is restricted.

a) Use of the certification “Fair for Life” seal is optional. The seal may only be used on Fair for Life certified products and on certified products “made with Fair for Life certified ingredients”. It may only be applied to the product by Fair for Life certified producer operations and Fair for Life certified handlers, as well as exempt registered brand holders who have been granted written permission to label their products as Fair for Life certified (see chapter 1.1.3.3).

b) Intermediate traders who have registered with the Fair for Life certification body as an authorized processor / trader of Fair for Life certified products may indicate “Fair for Life certified product” on invoices and on transport packaging to their buyers. Registered traders may NOT use the Fair for Life seal or make reference to Fair for Life certification for their operation.

c) Only certified Fair for Life operations are permitted to make reference to their “Fair for Life - Social & Fair Trade certified by <CB>” certification (see criterion d) and use the certification seal in PR material such as brochures, company information, website, etc. The Fair for Life control body may permit use of the seal in other publications in individual cases.

d) The following references to Fair for Life - Social & Fair Trade certification, may be used in PR materials and information texts about certified operations or products:

- Fair for Life Fair Trade certified (with or without the added indication „by <CB>“)
- Fair for Life - Social & Fair Trade certified (with or without the added indication „by IMO“)
- Social & Fair Trade certified by IMO
- “Fair Trade certified”, only in combination with the Fair for Life seal or text indication of the Fair for Life Certification Programme and certification body.

For details on product labelling, please see section 1.1.1

e) The certification seal “Fair for Life” may be applied as displayed here according to separate labelling guidelines. The seal may also be used in black & white seal or in either black or white on a background of any colour.

The seal is available with text boxes in several languages.

f) Any use of the seal and reference to Fair for Life certification on product labels, must be approved by IMO prior to printing. Promotions and advertisement texts with reference to and information about Fair for Life certification shall be copy approved by the Certification Body.

g) Any operation certified use the Certification Body’s corporate logo as per CB’s guidelines

h) Any operation certified according to the For Life Social Responsibility criteria (Module 2, sections 2.1 to 2.5), i.e. all Fair for Life producers and all Fair for Life certified handlers who are also For Life-Social Responsibility certified by IMO, have the optional right to apply the For Life – Social Responsibility seal to any of their products that fulfil the labelling requirements, see section 1.2
1.2 FOR LIFE - SOCIAL RESPONSIBILITY CERTIFICATION

1.2.1 Introduction to Social Responsibility Certification

For Life – Social Responsibility certification by IMO is applicable to the entire range of operations under the scope of the Fair for Life programme. It is suitable for companies world-wide that wish to demonstrate their fair labour practices and good working conditions to clients and other stakeholders.

It may be used as a product certification scheme or as a company certification for business to business communication of Social Responsibility towards its workers and the society. If the raw materials used are from certified social origin, the product may be labelled as For Life - Social Responsibility certified.

Social Responsibility certification does not only set clear minimum requirements for certification, but also assesses the operation’s overall performance beyond minimum compliance. As such it is also suitable for producers and manufacturers in regions with relatively good labour practices already in place.

Companies in countries with a reputation of poor labour standards can use the certification to demonstrate to clients their good working conditions, fair labour practices and commitment to social development in their communities.

Companies have the choice to apply for either:

- Certification as a company (no certification of products). In this case there are no requirements regarding raw materials or certification of suppliers or trade partners.
- Certification of production as well as for products, which allows labelling of products with reference to For Life - Social Responsibility certification by IMO and use of the “For Life” seal, see requirements in chapter 1.2.2.

1.2.2 Labelling of For Life Products

Principle 1.2.2 Products labelled as For Life- Social Responsibility certified, are made from Social Responsibility certified ingredients, are traceable and are handled in a responsible way.

a) Only products certified according to the For Life certification requirements and listed on the For Life certificate may be labelled as For Life certified. All consumer package product labels must be submitted to IMO for approval before printing.

If the product is to be labelled as “For Life- Social Responsibility certified by IMO” (with or without the logo “For Life”), the following conditions must be met:

| A Labelling Requirements for For Life – Social Responsibility Certified Products |
|---------------------------------|---------------------------------------------------------------|
| **Origin of Raw Material**      | a) In a For Life certified product, the ingredients are For Life certified or from other certified Social Responsibility production (see Annex 2). See Annexes 3 - 5 to this module for detailed minimum content composition and specific labelling rules of different product types (e.g. food products, cosmetics, textiles). |
| **Processing and Handling**     | b) Only a For Life certified producer/manufacturer or For Life certified handler may label the products as For Life certified and use the For Life seal. Brand holders who apply the For Life label to consumer products must therefore become For Life – Social Responsibility certified. In specific cases it may be agreed to waive the certification obligation for For Life brand holders if they do not manufacture the products themselves as long as the manufacturer producing the final product is For Life certified, The For Life handler labelling the product as For Life certified must submit proof that the For Life certified ingredients (or ingredients certified under other Social Responsibility certification schemes) are traceable from the Social Responsibility certified producer and that any intermediate handler has ensured traceability and separation of the product. In case of buying in composite food ingredients, the SR certified content must be known, as this is relevant for assessing the final products’ composition requirements |
|                                | c) Any trader who buys in products or ingredients certified under other social |


responsibility schemes and wished to market the resulting products as For Life certified to other traders, must become either a certified handler or a registered handler (as defined in Module 4, section 4.4.)

Traceability | Social Responsibility certified ingredients are traceable and kept separate from non-Social Responsibility certified products.
IMO accepts a maximum of 5% commingling where processing technology does not allow for 100% separation during processing without substantial loss of products (continuous processing lines). See Annex 6 for extraordinary exceptions.

Product Labelling | On For Life certified products, use of the For Life certification seal is permitted on the principal display panel and anywhere on packaging. Use of the seal is optional. Other truthful references to For Life Social Responsibility certification are permitted as text anywhere on the product label, including the term “Ethical Production certified by IMO”.

For products which contain a substantial amount of Social Responsibility certified ingredients but which do not meet the minimum labelling rules for For Life certified products, the labelling category “Products made with Social Responsibility certified ingredients” applies.

**B Labelling Requirements for Products Made With For Life – Social Responsibility Certified Products**

| Origin of Raw Material | Products made with Social Responsibility certified ingredients contain a substantial percentage of For Life certified ingredients or of ingredients from other certified social responsibility origin (see Annex 1), but the minimum requirements for labelling the actual product as a For Life certified product are not met.

See Annexes 3-5 to this document for detailed minimum content composition rules for different product types (e.g. food products, cosmetics, textiles).

| Processing and Handling | See criteria b) and c)

| Traceability | See criterion d)

| Product Labelling | On products made with For Life certified ingredients, use of the For Life certification seal is NOT permitted on the principal display panel (front label). A small version of the seal may be used on the back label.

On products made with For Life ingredients, references to For Life certification are restricted:

- On the principal display panel, references may be made to the For Life Social Responsibility certified origin of selected ingredients in the form of the words “made with Social Responsibility certified […]” or “made with ethically produced […].” Other wording may be approved.

- The indications must appear in a colour, size and style of lettering which is not more prominent than the sales description text of the product.

- The company may also indicate other truthful information, e.g. “made in a company that is Social Responsibility certified”.

- The information anywhere on the label or in advertising must state clearly that the product contains For Life Social Responsibility certified ingredients. It is not permitted to refer to the entire product as being “Social Responsibility certified”.

There is also the option to only indicate For Life - Social Responsibility quality in the ingredients list of a product.

**Rules for Reference to For Life Ingredients in Ingredients List Only**

| Origin of Raw Material | Some ingredients are For Life Social Responsibility certified but the labelling requirements for product labelling are not met.

| Processing and Handling | The company indicating on the final consumer packaging the reference to the For Life certified origin of an ingredient must register with the CB and must submit
proof that the ingredient used originates from For Life certified origin.
The same exceptions apply as indicated in section 1.1.1.

Traceability

k) The registered handler of the product labelled as containing some For Life certified ingredients must demonstrate traceability of the certified ingredients down to the For Life certified producer operation.

Use of Label and References to Certification

l) Reference on labels is strongly restricted:

- Only permitted on back label, directly under the ingredient statement. The For Life ingredients must be asterisked with a "*" and the indication "For Life Social Responsibility certified ingredient"
- The indication must appear in a colour, size and style of lettering which is not more prominent than the rest of the ingredient list; in this indication the words “For Life” or “Social Responsibility certified” shall not be more prominent than the rest of the statement.
- No reference to For Life certification permitted in general advertising or product information text.

1.2.2.1 Control Requirements for Production and Trade Actors

The following table summarises the control requirements of different (potential) actors in the production and trade chain of a product:

<table>
<thead>
<tr>
<th>Type of Operation</th>
<th>Remarks</th>
<th>Certification Procedures</th>
</tr>
</thead>
<tbody>
<tr>
<td>Plantation, Estate, Farm</td>
<td>Full annual audit and certification of each unit (e.g. plantation and factory)</td>
<td>&quot;For Life&quot; – Social Responsibility</td>
</tr>
<tr>
<td>Smallholder Group or Contract Production</td>
<td>Full annual audit and certification of group operation</td>
<td></td>
</tr>
<tr>
<td>Group of medium-size farms</td>
<td>Full annual audit and certification of group operation</td>
<td></td>
</tr>
<tr>
<td>Contracted processor in production country</td>
<td>Registration as contracted processor. Must demonstrate traceability and decent working conditions – see Module 4, part II</td>
<td></td>
</tr>
<tr>
<td>Producer Group processing activities small scale</td>
<td>Working conditions included in Module 3</td>
<td>Included in group operation audit and certification according to Module 3</td>
</tr>
<tr>
<td>Producer Group processing activities large scale</td>
<td>See details in Module 3 for the scale required for full hired labour certification</td>
<td>Full hired labour audit and certification in addition to audit and certification of group activities</td>
</tr>
<tr>
<td>Intermediate traders or processors</td>
<td>Optional full own Social Responsibility certification (hired labour requirements, Module 2)</td>
<td>Registration with the CB and regular update on trade activities. Exceptions possible. Traceability must be ensured.</td>
</tr>
<tr>
<td>Brand holder Company labelling</td>
<td>Full annual Social</td>
<td></td>
</tr>
<tr>
<td>the consumer products as For Life</td>
<td>Responsibility audit and certification (some exceptions)</td>
<td></td>
</tr>
<tr>
<td>---------------------------------</td>
<td>--------------------------------------------------------</td>
<td></td>
</tr>
<tr>
<td>Trade with consumer packaged certified products</td>
<td>No registration or certification requirements.</td>
<td></td>
</tr>
</tbody>
</table>

### 1.2.2.2 Use of Seals and References to Certification

a) Use of the “For Life - Social Responsibility” seal is optional. On products, the seal may only be used if the products themselves are Social Responsibility certified.

b) It may only be applied by companies who are Social Responsibility certified by the Fair for Life certification body (CB) as well as registered brand holders who are approved for consumer product labelling. The CB may permit use of the seal in other publications in individual cases.

c) Other registered traders may indicate non-consumer packed goods as being For Life certified, but the use of the seal is not permitted.

d) If only a company but not its products are Social Responsibility certified, use of the certification seal is restricted to the company’s PR material, brochures, etc.

e) The following references to For Life Social Responsibility certification may be used:

   - For Life - Social Responsibility certified (with or without the added indication “by <CB>”)
   - Social Responsibility certified by <CB>
   - certified according to the For Life Social Responsibility programme
   - Ethical Production certified by <CB>

f) The Social Responsibility seal “For Life”, as displayed here, may be applied according to separate labelling guidelines. It may be used in black and white or in either black or white on a background of any colour. All use of the seal and other references to For Life certification must be approved by the Certification Body prior to printing.

+ 3 new logo versions with text box “Ethical Production certified by IMO” and “Grown with Social Responsibility” and “Produced with Social Responsibility”.
Seal will be available with text boxes in several languages.

g) Additionally, the CB’s corporate logo may be used by all operators certified by the CB, as per guidelines.
1.3 CONTROL AND CERTIFICATION PROCEDURES

1.3.1 Basics

The Bio-Foundation approves certification bodies to certify according to the Fair for Life programme. At present, Fair for Life / For Life certification can only be granted by the Institute for Marketecology (IMO), but changes may be published on the Bio Foundation website.

The Fair for Life certification body is abbreviated as “CB” in this section.

1.3.1.1 Quality Assurance

The CB ensures that a complete in-house quality assurance system, according to the norms of EN 45011 / ISO 65, is in place. This includes standard procedures for all important aspects of activities (incl. data handling and filing) and quality management of personnel.

The CB has to ensure that all personnel involved in audits, evaluations or certification decisions has received appropriate training in the applicable standard requirements as well as social auditing techniques and has received all related procedures and quality manual documents.

The CB takes all appropriate measures to prevent conflicts of interests. Any potential conflicts of interest of auditors and certification staff are kept on file in a staff database. Any relevant restrictions resulting from the declared and identified conflict of interest are outlined and considered in work assignments.

Performance of staff and their impartiality (freedom of conflicts of interest) is regularly monitored in order to promptly recognise any shortcoming and improve performance continuously.

1.3.1.2 No Discrimination

The CB will accept all production and handling applications that fall into the scope of the Fair for Life Social & Fair Trade Certification Programme and certify all qualified applicants to the extent of its administrative capacity. However, the CB reserves the right to refuse applicants or certification when there is reasonable suspicion that it may be misused to cover up unfair and / or un-social practices.

1.3.1.3 Data Security and Confidentialty

In order to safeguard its objectivity and independence, the CB maintains a secure data handling system. All CB personnel, including those who render services on a freelance basis, have signed an agreement to keep all private information gained in the course of the audit and certification procedures, strictly confidential. Such information may only be passed on to named third parties on the specific request of the operator. Certain data may, however, have to be disclosed to the accreditation agency, which in turn are strictly bound to confidentiality.

Operations certified under the Fair for Life programme agree that their performance rating will be published on the www.fairforlife.net website. The operator will be sent the information to be published for approval before publication and any disagreements are settled by applying the appeals procedure described in section 1.3.7. Operations which have cancelled the certification contract, are suspended or de-certified will remain in the online register for at least 1 year with indication of their certification status, but without detailed rating.

The following information is considered public information and may be disclosed by CB in publications or on request: A list of all certified operations including their name and address and certified products / activities. In the course of dealing with a complaint or public allegations, reserves the right to publish a public statement outlining its procedures and findings, as described in chapter 1.3.7 and the CB’s Fair for Life Complaint, Appeals and Allegation Procedure.

If in the course of staff interviews confidential information is revealed, anonymity will be strictly granted in order to protect the informant from possible negative impact or punishment. The case of employees / workers complaining about their employer is dealt with as alleged violation against the social and fair trade standards, see procedures in the CB’s Fair for Life Complaint, Appeals and Allegation Procedure.

As a principle, the CB does not engage in consultancy of certified operations or product development. The CB and its personnel are bound to remain strictly unbiased and brand neutral and will not engage in
trading activities of any kind. Any personal engagement that could lead to conflicts of interest has to be declared to the CB and will be duly considered when assigning the person to a particular job.

1.3.1.4 Costs and Services

All expenses necessary to conduct the audits, evaluations and certification as well as interaction during the year (incl approval of labels and new products) will be charged to the mandator. The CB strives to minimize the costs and offers combined assignments for different customers where possible. All invoicing is done on the basis of the actual list of fees. Certification may be withheld until full payment of all invoices is received.

1.3.2 Application for Certification

Whenever the CB receives an oral or written request for its services, explanations on the Fair for Life programme are provided to the interested operation and if there is specific interest, further information is submitted depending on the planned scope of certification. The operator demonstrates concrete interest in the CB’s services by completing and submitting the Fair for Life application form or all information requested therein.

The interested operator receives the following documents:

- Fair for Life Social & Fair Trade Certification Programme with indication of applicable control modules to download from the www.fairforlife.org website.
- The CB’s Social & Fair Trade certification contract.

Based on the screening of the project’s application documents (including the number of workers and producers) and preliminary selection of an auditor, the required time for the audit and certification(s) is estimated. For operations with pre-application eligibility criteria (e.g. all hired labour operations applying for Fair for Life certification, see Module 2 Hired Labour) the respective policies and data are requested as part of the application process. Any further questions on the scope of activities etc. are clarified with the applicant.

The CB screens the application to ensure that the operation may, in principle, qualify for certification or at least for a performance rating. If the application can be accepted, the project will receive a pro forma invoice (“budget” or “cost estimation”) for approval and be informed on the applicable control modules for all operational units included in the certification. If Social & Fair Trade audits are combined with audits for other schemes, the respective additional audit time and certification costs may be presented in one combined budget. The CB’s fee table is available upon request.

Confirmation of the cost estimate is considered as confirmation of the operator’s application. In due course the certification contract for Social & Fair Trade certification is signed, in which the applicant confirms that he will work according to the certification requirements (as per selected scope and level of certification / approval / performance rating) and will grant access to all information needed for evaluation of performance.

If the operator has already been certified by another agency according to social or fair trade standards, all certification documents from previous certification agencies are requested and the operator must submit information on possible corrective actions and further explanations had he been refused or if certification was withdrawn before.

After the confirmed application the audit is planned. A project is only certified and thus entitled to market any of its produce as certified after the certification procedures have been successfully finalized.

1.3.3 Preparation of Audit

1.3.3.1 Preparation by the Certification Body

If the application has been approved and the advanced payment has been received, the date of audit is set and the visiting programme defined.

In proposing an auditor, the CB takes into account the auditor’s qualification with regard to specific knowledge and experience in social and fair trade auditing, knowledge of the sector, language, gender,
national culture, etc. as well as time availability. The auditor will then receive all relevant documents for preparation, include previous certification documents, if any. He / she is bound by the confidentiality agreement signed for all private information gained in the course of this work.

The time of audit will be chosen with regard to specific activity periods (e.g. harvest or processing time) and the availability of the auditor. The duration of the on-site assessment is determined individually for each project, based on basic time requirements for worker or producer interviews (see audit procedure section below), visit of the premises and document review.

The audit date and auditor is announced to the project at least 7 days in advance and the audit schedule agreed. The operation also receives following information for a due preparation for the audit:

- list of key personnel to be met by the auditor.
- list of documents to keep ready for the audit
- a workers information note to be displayed in the workplace.

With the notification of the audit date or earlier, the operation will receive the operator profile to complete (update) and return to the CB within an agreed time frame.

If audit and certification are required according to multiple standards, the CB will try to combine the audits wherever possible, however, restrictions may arise from audit qualifications. Organic inspections and Social & Fair Trade audits can in most cases be combined in one visit.

1.3.3.2 Preparation by the Operator

In order to perform an efficient and professional audit, the operator is requested to prepare the visit the best way possible. The company shall download and review the applicable modules of the Fair for Life programme and perform a basic self assessment of performance and risks. The operator shall be aware of the applicable requirements of the Fair for Life Certification Programme and shall have taken appropriate measures to ensure, or at least be working towards, compliance. Of course these measures will also be discussed in detail during the audit.

Operators should have a copy of the most important legal labour document on file (e.g. working time regulation, applicable minimum wage regulation).

The company needs to complete the relevant Operator Profile(s) with all relevant data about its employment and/or trade practices and return them to the CB at the latest 1 week before the audit.

The operator has to ensure that also the intended target group of the social and fair trade certification is informed about the certification principles and certification process, e.g by displaying the social and fair trade policy (or summary thereof) and internal training/information sessions on the company commitment to good working conditions and fair trade, and the workers’ right to discuss their working conditions freely with the auditor.

The people in charge (e.g. manager, factory supervisor, etc.) and the concerned staff / members of the operation (e.g. workers representatives, producer representative) shall be informed before the audit in order that they will be available to participate in the audit. If a union is active in the certified operation, the union representative should be informed by the company about the upcoming audit.

All staff-related documents need to be ready for checking and necessary transportation (e.g. to producer groups) should be organized. It has to be verified that all received questionnaires (operator profile) are duly completed; open questions can be discussed with the auditor during the visit but extra time due to incomplete profiles will be charged to the client.

All documents concerning the socially relevant activities of the operation (workers contracts, payrolls to staff, staff lists, working hour / attendance sheets, social security records, statutes of organized groups and member lists, health and safety checks and certificates etc.) are to be kept ready for audit.
1.3.4 Audit and Evaluation

1.3.4.1 Frequency of Audits

As a standard procedure, a full announced audit of each certified operation will take place once per calendar year. In some cases the audit may be semi-announced (the operation is made aware that the audit will take place within a certain period, but will not know the exact date). In certain climatic zones the different inspection seasons may be specially defined.

Additionally, the CB may at any time conduct unannounced spot checks or additional audits.

After at least 3 audits and only in case of long-term excellent performance, Fair for Life certification body may, in due consideration of risks, adapt the audit frequency to a bi-annual physical audit, with an update desk review in between.

1.3.4.2 Audit Procedures

The overall aim of the audit is to assess the efficacy of the operation’s performance with regard to the Fair for Life Social & Fair Trade control points. In the frame of the audit it is checked whether or to what extent the operation meets the certification requirements. Thus, the audit is a cross-check between the operator’s description of activities and the reality found in the field / premises.

The audit covers the following steps (as applicable to the type of operation and certification scope)

1. Opening Meeting
   - Initial meeting with senior management and managers responsible for key functions,
   - In case of Hired Labour audits the Worker representatives (and/or union representatives) shall be present; in case of producer group certification a producer representative shall participate.
   - Discussion of measures taken by the operation to ensure compliance with the applicable standard(s). This part is particularly important for first audits.
   - The auditor confirms the purpose and scope if the audit. He also explains the applicable standard requirements and the audit process incl. the principle that normally issues will be communicated to the operator as they arise, in order that he will be able to provide additional evidence as necessary or to address issues immediately.
   - Confirm participation of key actors during the audit (including worker / producer representative in the closing meeting).
   - Screening and updating (if necessary) of all basic descriptions (operator profile)
   - Collection of key documents needed for the audit (e.g. list of workers present during the day)

2. Verification of Employment Practices (Hired Labour audits, Producer Group Audits)
   - Site tour of the employment site (including all production, storage and office areas) in order to verify health and safety aspects, physical working conditions, and implementation of procedures. The tour includes canteens and dormitory areas (if any). The site tour also helps to verify traceability and separation of certified products. Special focus:
     - Work environment (space, temperature, tidiness)
     - Work stations, machine protection and maintenance
     - Emergency procedures, emergency lighting, emergency exits
     - Use of personal protective equipment
     - First aid provision, presence of trained first aiders
     - Fire and emergency equipment
     - Hazardous substances storage, handling and disposal
     - Waste management
     - Toilets, sanitation, water
     - Young workers, indications of discrimination, restriction of workers movements, indication of infringements of workers’ dignity, general atmosphere
     - Selection of individual workers for interviews on the spot, at the production location or closeby, or for subsequent interview sessions
• production records, product labelling & separation measures for certified products.
• Communication displayed to workers or information relating to trade unions, workers committee meetings etc.
• canteen hygiene and safety; dormitory conditions, if applicable

• In case of estates / factories, workers’ interviews are a key source of information to confirm / cross check information obtained from the management and to collect information on socially relevant aspects such as discrimination and harassment.

<table>
<thead>
<tr>
<th>Guideline Worker Interviews</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small companies &lt; 100 workers</td>
</tr>
<tr>
<td>Medium to large companies 100 – 999 workers</td>
</tr>
<tr>
<td>Very large companies &gt; 1000 workers</td>
</tr>
</tbody>
</table>

• Workers shall be selected by the auditor from a variety of departments with a bias on higher risk operational fields or identified weak performance from other verification findings. The selection will consider shift patterns, worker contract types, gender balance, ethical and other minorities and worker ranks and shall ensure a fair representation of workers.

• The interviews shall include a workers’ representative if present, at least as part of an interview group. Workers may request that the workers’ representative is present during the interview. In case workers are organised in a trade union and the representative has not been interviewed in the course of the audit, the trade union will be contacted and invited to send additional feedback within 2 weeks.

• Interviews take place in formal (e.g. in meeting room) and informal setting (in the workplace) and without any management or supervisory staff being present. Interviews can also be off site and this is especially recommended in case of suspected serious infringements of workers rights.

• Interviews and information given therein is confidential. Problems raised by workers are discussed with management in a non-attributable way and the auditor must make sure that any comments they report cannot be traced back to an individual worker.

• Estimated time per individual workers interview is app. 15 minutes if no serious issues are raised and up to 30 minutes if issues are raised or for group interviews.

• In countries with data protection requirements, the auditor should use the interview to gain written permission from the worker to review his/her staff files.

• Review of company policies and procedures (Social & Fair trade policy, Health and Safety policy, fire safety, grievance procedure, employee handbook, recruitment procedures, etc.). Interview with relevant management.

• Review of staff files (contracts, personnel records, training records, disciplinary actions), payrolls and working hour records. Interviews with HR department.

• Review of safety related records in particular fire safety reports and fire drill logs, risk assessments, accident and injury registers, emergency procedures, H&S committee meeting notes, etc.) and interviews with H&S manager.

• A survey of surrounding areas or facilities may provide supplementary information about the employment site and its local context.

Specific Case Audit of a Company with several plantations/units

Case A: all units under central personnel management: in the first year all plantations/units must visited, then sample at least 60% of plantations under central management; Results summaries in one report.
Case B: all separate plantations/units but run by the same company → all plantations/units must be annually audited; Results of up to 4 units may be summarized in a joint Hired Labour audit report, if appropriate.

3. Producer Group Audits (Producer Group Audits)

- In case of smallholder groups, a representative sample of producers is visited to verify the actual production situation with regard to social and environmental issues and to confirm / obtain information on group involvement and group management. Interviews with several members and non-members are made on their production unit (e.g. farm), to see the actual impact of the Fair for Life Social & Fair Trade programme and the involvement of producers in group activities and decisions. Producer visits also confirm the efficiency of the groups’ internal control system with regard to social and environmental aspects.

- Minimum number of producers to be interviewed about Social & Fair Trade issues:

<table>
<thead>
<tr>
<th>Guideline Producer Interviews*</th>
</tr>
</thead>
<tbody>
<tr>
<td>All groups</td>
</tr>
<tr>
<td>Square root (number of producers):</td>
</tr>
<tr>
<td>At least half of interviews should be individual interviews (minimum 5 interviews) with visit of the production site and interviews of casual labour (if any), rest may be in groups.</td>
</tr>
</tbody>
</table>

- During the producer visit, the auditor discusses relevant social and trade aspects with the producer, in particular regarding involvement in group decisions, relation to the group operator, price setting and prices paid, training and support received, environmental production, child labour & discrimination, safe working conditions. In case of smallholder producers with some casual labour, the majority of producer visits should also include interviews with the producer’s workers to verify their working conditions. In case of medium size producers, workers should be interviewed during all producer visits and records of employment verified.

- The group operation audit includes an inspection of the Internal Control System (ICS) by screening the ICS records, interviews with ICS manager and internal inspectors/field advisors and may include shadow internal audits.

- Review of payment to producers, price setting, incl agreed floor price if Fair for Life certified, use of prepayments received.

4. Trading Practices, Product Flow Verification, Fair Trade Premium (all Producers and Handlers)

- Check of purchase records and supplier certificates (from farmers or other suppliers if applicable), processing and sales documentation in order to follow up the product flow.

- Follow up of product lots through the operation to test the traceability system; verification of in-house labelling and sales labels.

- Fair for Life certified Producers: Verification of Fair Trade premium (if applicable): decision process (e.g. committee meetings), agreed projects, incoming premium records, expenditure records, summary reports for trade partners.

- Fair for Life certified producers and handlers: Review of communication with trade partners, prompt payment of suppliers invoices, price agreements and trade contracts, promotion of fair trade, etc.

5 Reporting and Evaluation of Findings

- During the audit the auditor starts to compile the audit report(s) and documentation of findings. The performance for each compliance criterion of the applicable Fair for Life module is rated using the following scale:

  (0) – not compliant / very poor performance
(1) – not yet sufficient, but already positive developments towards the norm for good social performance
(2) – defined as norm for good social performance
(3) – voluntary performance higher than norm, exceeding requirements
(4) – exceptionally high performance, far beyond minimum performance

M indicates a MUST / MINIMUM requirement for certification

Any not applicable control points are indicated as n.a. and do not count towards the respective totals of applicable Total Norm Points and applicable Maximum (MAX) number of points

- Comments are added whenever the norm (level 2) is not reached or exceeded, or in case the assessment by the auditor requires additional argumentation. In particular any non-conformities shall be described in detail including their severity, evidence found and whether the issue seems of a systemic nature or on-off/isolated.

- At the end of the report, the summary assessment summarizes the points reached. The auditor indicates the list of non-conformities (all Minimum criteria not met, and any criteria rated as 0 and hence needing improvement) and proposes corrective actions. The summary assessment also indicates the list of products to be certified.

- In some cases the report cannot be completed fully during the onsite audit, but in this case the auditor should at least prepare a written summary of findings, and a list of identified non-conformities and corrective actions.

6. Closing Meeting

- Final discussion with the managers to confirm the overall findings of the audit and the rating.

- In case of a Hired Labour audit, the meeting should include a worker representative in case of a producer group certification a producer representative. If these representatives are present for only part of the meeting, they are informed at the very least a summary of non-conformities and proposed corrective actions.

- In critical cases the auditor can decide not to disclose the complete audit report and all findings in detail to the management since it may contain critical information received from workers.

- Key findings necessary improvements to correct fields of non-compliance are discussed and the list of planned corrective actions updated accordingly. The operator is informed on additional documents or information to be handed in.

- If ready, the preliminary audit report is signed by the auditor and by the operator to confirm information is correct. At least, the audited operation receives a written list of non-conformities and proposed corrective actions.

7. Follow up and Other Sources of information

- The auditor may also need to evaluate certain aspects in more detail after the audit (national labour right issues, prices, etc.).

- The auditor finalizes the audit reports with all necessary data and comments, and updates the operator profile if necessary. Then the final preliminary report is sent to the audited operation with information to send any comments within 1 week. This step is not necessary, if the operation has already received the complete draft report during the audit. After this period the auditor submits the report and all related documents to the CB head office.

- In addition to the onsite audit process, the auditor may contact local organizations and officials and conduct interviews with neighbours and third parties to further validate the findings of the audit. For very big operations, a formal consultation of local stakeholders by the certification body may be required as part of the verification process.
1.3.4.3 Evaluation

The process of evaluation includes the evaluation of performance during and after the audit. The inspector starts his/her evaluation of the operation’s performance during the audit and continues after the audit when writing the complete preliminary report of the inspection report. This report is based on the report checklist completed during the audit, and review of any additional documentation collected during or after the audit. Once the inspectors’ final report is received in the certification office, the evaluator verifies that all procedures have been performed as required and that documentation is complete and sufficient. Based on all the information in the audit report, the operator profile and other related documents, it is evaluated to what extent the applicant fulfils the certification requirements. Additional CB policies for critical issues (may be country specific) are used as basis for evaluation where applicable. Compliance in each standard issue is evaluated and the rating finalized.

If a control point is not applicable, it does not count in the totals. Based on the number of not applicable (n.a) control points, the applicable total Norm Points and Maximum Points are calculated. For certification, an operation must reach a certain percentage of applicable norm points (e.g. 90% of applicable Total Norm Points in first year of certification) as indicated in each module. The operation must meet all Minimum requirements.

If necessary, conditions and sanctions can be imposed in addition to the measures already agreed on between the auditor and the operator. If the operator fulfils the certification requirements, no corrective measures will be imposed, but certain control point ratings may yet to be confirmed by e.g. additional documentation to be submitted. Also, recommendations may be given to improve the operator’s performance.

After finalizing this evaluation, the documents are submitted to the certification officer for the final certification decision.

If certification cannot be granted or in case rating has only been applied for, the evaluator compiles a performance rating report and drafts a confirmation of performance. This confirmation indicates clearly the rating for all selected standard issues, as per request of the client. Additional comments of positive achievements may be added.

1.3.5 Certification

1.3.5.1 Decision on Certification

Certification is the final assessment and approval of the evaluation results with regard to an operation’s compliance with the certification requirements. Certification is strictly separate from audit and evaluation and is always done by the certification office.

As a guideline for certification, an operator:

- must fulfil all applicable MUST / MINIMUM requirements (either reach 1 or 2 rating, whatever the MUST / MINIMUM level is in respective year) AND

- reach the minimum number of applicable Total Norm Points per chapter (rounded down to next full number). E.g. 90% of applicable TNP in first year of certification. Applicable Total Norm Points is the sum that would be reached if operator fulfils the norm (rating 2) in every control point that applies to the operation.

The minimum points (MIN) serve as guidance for the actual certification decision only. The CB reserves the right to take individual certification decisions based on the overall performance evaluation of the operator. In case of complex or unclear findings the certification officer reverts the final decision to the Fair for Life certification committee.

1.3.5.2 First Certification

Positive Certification Decision

If the activities are found to be in compliance with the Fair for Life Social & Fair Trade Certification Programme (see certification guideline rules above) certification will be granted. There may be certification
conditions with indicated deadlines for corrective action and recommendations may be included for the improvement of the operator’s performance.

The operator receives a certification notification from the CB, together with the summary assessment and the operation certificate valid for a minimum of one year. Normally, also the complete final audit report will be sent, however the CB reserves the right not to hand out the complete audit report and instead only a summarized version in critical cases (see “Procedures in Case Certification Cannot be Granted” for details, below). The summary assessment contains the rating including a text evaluation of the operations performance, which will be published on the Fair for Life website, unless changes are requested.

Also the operator receives the invoice for the audit according to the current tariff.

Procedures in Case Certification Cannot be Granted

In case the applicant is not able to comply with the minimum requirements, the applicant will receive a notification of non-compliance together with an indication of necessary fields of improvement.

Additionally the operator then has to inform the CB of preferred options, such as scheduling a follow-up audit at a time at which compliance can be ensured, or e.g. withdrawing the application for certification and choosing to receive only a performance evaluation confirmation and the performance evaluation report. The operator can also submit written proof to rebut the rating.

The CB will then evaluate the situation again and, if possible, issue the certification or else a written notice of denial of certification.

In critical cases, the CB may find it necessary not to reveal the full audit findings to the operator in order to protect e.g. workers who have given sensitive, critical information. In this case, the CB will prepare a justification and summary of findings for the operator in order to allow the operator to react to the non-compliances but without revealing any details that could allow the operator to identify the source of critical information. In this case, the CB will submit, upon the request of the operator, the complete audit report and related evaluation documents to a neutral third party that ensures confidentiality of the information but can crosscheck the CB’s audit findings and the resulting rating. If the operation does not agree, appeals procedures as described in chapter 1.3.7 can be initiated.

1.3.5.3 Procedures in Case of Re-Certification

Positive Certification Decision

If the actual audit proves that the minimum requirements are still fulfilled, the operator receives an updated certificate, the certification notification, summary assessment and audit report(s).

Procedures in Case Certification Cannot be Granted

If the operation has been certified before and requires continuation of certification, but the minimum certification requirements are no longer fulfilled, the operator is informed in a letter of non-conformity to take appropriate corrective measures. If correction of the non-conformity is not possible or correction of non-conformity is not completed within the prescribed time, the operation will be notified of the withdrawal of certification for a certain time (suspension) or for good (withdrawal). Depending of the severity of the violation, suspension of certification may be with immediate effect.

If the certification is suspended the operator is informed in writing that they are no longer to make any reference to Fair for Life certification on any product labels or PR material and to inform its clients accordingly. The suspension will also be indicated on the Fair for Life website in the operation’s rating section. Suspended operations can submit proof of corrected non-compliances and, with or without an additional audit depending on the case, certification can be reinstated. If compliance is not reinstated within a maximum of 12 months, the certification is withdrawn.

In certain cases of minor shortcomings, the CB may rule that the certification is only temporarily suspended, without any effect on marketing activities nor indication on the website, for a maximum of 6 months, within which time correction of non-compliances must be confirmed if certification is to be resumed. In this case the operator may market produce as certified, but may be required to inform all trading partners of the suspension and his plans to restore compliance within 6 months.
If certification has not been granted or had to be withdrawn, the operation can request at any time to take up certification procedures again and hence schedule another audit to confirm that it is once more compliant with the certification requirements and can be granted certification. Depending on the time frame between the first audit and the follow-up and the fields of non-compliance, the CB can decide to focus the second audit on selected issues only. Certification decisions can be appealed, as described in chapter 1.3.7.

1.3.6 Continuation of Certification

1.3.6.1 Communication

A certified operator must notify any substantial change in the activities or in the measures taken to ensure compliance with the Fair for Life Social & Fair Trade Certification Programme by submitting an updated version of the operator profile. This includes information on new suppliers or new recipes for processed products, major changes in labour policies, a new processing facility, etc. All these activities need to be approved / audited by the CB prior to considering them part of the certified operation.

For small changes it is sufficient to highlight them in the annual updating of the operator profile before the audit.

The operator is obliged to notify the certification body if ever there is any knowledge or suspicion of any major breach of the agreed Social & Fair Trade criteria, which may jeopardize the continuation of certification. In such case the operator describes the problem and suggests corrective measures. Depending on the severity, the CB will decide whether certification will be suspended for a certain period or must be fully withdrawn until e.g. another audit confirms compliance again.

1.3.6.2 Amendment of Standards

It is the operators’ obligation to ensure that the most up-to-date version of the applicable Fair for Life Social & Fair Trade programme is at hand. The programme is available on the Fair for Life website www.fairforlife.net. In order to facilitate the updating, the CB will notify important changes of the requirements to certified operators and include them in consultations of any standard changes.

1.3.6.3 Annual Audit and Continuation of Certification

As a standard procedure, each year a full on-site audit of all certified operations is conducted by the CB, but in due consideration of risks and overall performance, the CB may decide to decrease the audit frequency. The findings are evaluated in detail and the operation proposed for certification.

The procedures for these steps are described in the chapter “Audit and Evaluation”. Then, certification is granted or withdrawn as described in the chapter “Certification”.

The CB reserves the right to conduct unannounced audits or additional investigations at any time. Based on the results of these unannounced audits, the certification status of an operator may need to be reviewed and certification may be suspended as a result, as described in the chapter “certification”.

As per certification contract, a company is free to cancel the certification contract by giving three months notice in writing before the end of each calendar year.

1.3.6.4 Exceptional Withdrawal of Certification

Certification and the right to make claims of certified Social & Fair Trade production can be withdrawn at once or at a given deadline under any of the following conditions:

- Cancellation of the contract by the operator or the CB
- Refusal of audit
- Refusal of information
- Attempted fraud, bribery or willingly submitted false statement
- Evidence that Fair for Life Social & Fair Trade certification is being misused to cover up unfair and / or unsocial practices
• The operator has not paid the applicable fees to the CB in due time

In all the cases mentioned above the operator will receive a notification and deadlines. In order to be legally valid, cancellation of contracts must be done within the timeframe agreed in the contract. Immediate cancellations of contracts by the CB are always to be approved by the managing board of the CB and are subject to possible appeal. This applies also to decisions for suspension or withdrawal of certification due to outstanding payments.

1.3.7 Complaints, Appeals and Allegation Procedures

Any affected party can present complaints (objections) related to the audit and certification services provided by the Fair for Life certification body (CB) and its evaluation and certification decisions. The certification body aims to ensure effective resolution of such objections as a mean of protection of integrity of the certification scheme, the clients and other users of conformity assessment on Fair for Life standard against errors, omissions and unreasonable behaviour.

The Fair for Life complaint, appeal and allegation procedures are based on principles of ISO_PAS_17003_2004, ISO 10002_2004, SA8000 guidance and the best practices as implemented by other social standard certification schemes.

All complaints, appeals and allegations will be handled by the CB according to its Fair for Life Complaint, Appeal and Allegation Procedure (available on the CB’s and Fair for Life website)

<table>
<thead>
<tr>
<th>Type</th>
<th>Definition</th>
<th>Summary of Applicable Procedures</th>
</tr>
</thead>
<tbody>
<tr>
<td>Complaints</td>
<td>Dissatisfaction by the certified operator related to the manner that the certification body provides its services</td>
<td>Reception → Screening → Confirmation to complainant → Investigation → Measures proposed → Conclusion → Final notification</td>
</tr>
<tr>
<td>Appeals</td>
<td>Disagreement with the certification decision or decision making process by the certified operation.</td>
<td>Information to the operator about his right to appeal → Reception → Re-evaluation based on new evidence/information → Conclusion → Final notification</td>
</tr>
<tr>
<td>Allegations</td>
<td>Complaints or grievances raised against an operator certified by the CB because of alleged violation of the standards, e.g. by workers, producers, trade unions, NGO’s, etc.</td>
<td>According to the source of the allegation, adapted procedures are applied: 1. Addressing Workers / Producer Grievances (internal procedures as implemented by operators) 2. Information received from Workers / Producers during/after the audit 3. Other Allegations received after certification has been granted (minor, major) 4. Information received during Formal Stakeholder Consultation.</td>
</tr>
</tbody>
</table>

All complain, appeals and allegations are dealt with using an escalation approach, which implies that the received objections are handled in gradual steps, case by case, designating the responsible persons and resources according to the severity of each case. As far as possible, cases will be solved already in the initial stages, and they will be escalating further only in case a sound solution cannot be found on a certain stage and if the case is back up by material evidence/support.
1st stage – Normal review: Normally applicable for verbal objections complaints, simple cases.

2nd stage – Management review: The complaint will be reviewed by a managing staff.

3rd Stage – Top Management Review: The complaint will be reviewed by the CB’s Director.

4th Stage – Review by the Bio-Foundation: The complaint will be reviewed by the Swiss Bio-Foundation, which is the standard holder of the Fair for Life programme.

5th Stage – External arbitration panel: The last level for resolution of very difficult cases will be an external arbitration panel.

The resolution process to address any objections raised must be credible and transparent, and hence impartial and well documented. The person managing a complaint or appeal will be selected to be competent to assess the situation and to be unbiased. Information regarding the status of the objection handling will be available for complainants, customers and other interested parties.

The confidentiality agreement between the certification body and the certified operation shall be respected regarding the disclosure of any detailed data about the operation and audit findings. In case of a public allegation against a Fair for Life certified operation, the CB reserves the right to publish a public response to the allegations. The information to be disclosed will be decided on a case by case basis, according to the nature of the alleged violation and within the limits of the confidentiality principles of an accredited certification body. For details see the CB’s separate Fair for Life Complaint, Appeals and Allegation Procedure.

The receipt, evaluation process and decision about objections will be documented to provide a traceable resource for future investigations on this matter, and to ensure consistent decision-making and understanding of objections trends, aiming to guarantee the continual improvement of the certification scheme. Where the Fair for Life certification system is found to be lacking the related standard issues will be addressed in the course of the next standard revision process.
ANNEXES
Annex 1: List of high and upper middle income countries

Annex 2: List of equivalent certification schemes

Annex 3: Labelling and composition requirements for food products

Annex 4: Labelling and composition requirements for cosmetic and beauty products

Annex 5: Labelling and composition requirements for textiles

ANNEX 1: LIST OF HIGH AND UPPER MIDDLE INCOME COUNTRIES

Fair for Life applicants in high income or some applicants in upper middle income countries must demonstrate their eligibility for Fair for Life as part of their application.

Fair for Life refers to the World Bank country rating for this purpose

Upper middle income countries: [http://data.worldbank.org/income-level/UMC](http://data.worldbank.org/income-level/UMC) (Hired Labour Fair for Life certification applications only)


ANNEX 2: LIST OF EQUIVALENT CERTIFICATION SCHEMES

The following certification of suppliers to Fair for Life handlers are accepted as equivalent fair trade certifications.

In either case the final product to be labelled as Fair for Life certified will be assessed against the Fair for Life labelling and composition criteria based on the certification status of raw ingredients.

<table>
<thead>
<tr>
<th>Equivalent Fair Trade Certification Schemes</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>FLO certification</td>
<td>Fair for Life accepts producer and trader certification by FLO-Cert as equivalent Fair Trade certification. No mutual recognition.</td>
</tr>
<tr>
<td>Soil Association Ethical Trade Programme</td>
<td>Mutual recognition of fair trade certification.</td>
</tr>
<tr>
<td>Ecocert Fair Trade standard</td>
<td>Mutual recognition of fair trade certification; some additional restrictions may apply (e.g. organic certification). T.b.c. in April 2013</td>
</tr>
<tr>
<td>FT USA</td>
<td>Fair for Life accepts trader certification by FT USA as equivalent Fair Trade certification for all products originating from producer operations certified under equivalent schemes (e.g. FLO-certified).</td>
</tr>
</tbody>
</table>

Status: 1.4.2013

Equivalence of products certified under other fair trade certification schemes can be assessed, case by case, on behalf of any Fair for Life or For Life certified handling operation (or a trader certified according to another scheme), based on inspection reports and assessment results.

<table>
<thead>
<tr>
<th>Equivalent Social Responsibility Certification Schemes</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>SA8000</td>
<td>Fair for Life accepts SA8000 company certification as equivalent Social Responsibility certification. No mutual recognition.</td>
</tr>
<tr>
<td>Rainforest Alliance Sustainable Agriculture</td>
<td>Fair for Life accepts RFA producer certification as equivalent social responsibility certification. No mutual recognition.</td>
</tr>
<tr>
<td>Utz Certified</td>
<td>Fair for Life accepts Utz Certified producer certification as equivalent Social Responsibility certification if in combination with organic certification or other certification that confirms that products are not genetically modified. No mutual recognition.</td>
</tr>
<tr>
<td>FLO certification</td>
<td>Fair for Life accepts FLO producer certification as equivalent. No mutual recognition.</td>
</tr>
<tr>
<td>Soil Association Ethical Trade Programme</td>
<td>Mutual Equivalence Agreement.</td>
</tr>
</tbody>
</table>

Status: 21.10.2010

Equivalence of products certified under other Social Responsibility certification schemes can be assessed, case by case, on behalf of any Fair for Life or For Life certified handling operation, based on inspection reports and assessment results.
ANNEX 3: COMPOSITION RULES FOR FOOD PRODUCTS

Product labelling categories and their respective permitted labelling claims, logo use and permitted references to certification on products are defined in Module 1, chapter 1.1.1

The two label categories with composition requirements are Fair for Life products and Products made with specified Fair for Life ingredients:

<table>
<thead>
<tr>
<th>Fair for Life certified Products</th>
<th>Product can be labelled as Fair for Life certified Fair Trade product Use of Fair for Life logo permitted on principal display panel (front of pack. Compulsory and permitted Label indications: see 1.1.1</th>
</tr>
</thead>
<tbody>
<tr>
<td>Products made with specified Fair for Life Ingredients</td>
<td>Only specified ingredients can be labelled as Fair for Life certified Use of Fair for Life seal restricted to side or back panel; various restrictions of references to fair trade on pack, see 1.1.1</td>
</tr>
</tbody>
</table>

**Intent:**
Fair for Life composition rules aim to maximise positive impact of fair trade to producers and workers in the supply chains. Companies are expected to analyse the potential Fair Trade impact of the ingredients they use and to select the most meaningful Fair Trade ingredients and strive to achieve as high levels of Fair Trade ingredients as possible, exceeding minimum composition requirements.

The following composition requirement recognise, however, that operators may, for a variety of reasons not always be able or intending to source all agricultural ingredients from fair trade certified sources. This applies in particular ingredients that are traditionally considered to be not fair trade certifiable (e.g. diary products) or which are not yet available in fair trade certified quality but could be certified under Fair for Life standards.

**Definitions:**
- **Single ingredient products**: Products composed of a single type of a ingredient. This may include a blend of several ingredients or cultivars of the same product type (e.g. olive oil) from one or more fair trade suppliers (e.g. a blend of fair trade olive oils) and may include use of processing aids or auxiliaries.
- **Multi-Ingredient products (Composite products)**: Consumer ready food product or food ingredient product composed of more than one type of ingredient.
- **Fair Trade certified quality**: Fair for Life fair trade product certification or equivalent fair trade product certification schemes as listed in Annex 2.
- **Available in certified fair trade quality**: Availability refers to the product being readily available in the required quality, quantity, technical specification, and provenance from producers certified under the Fair for Life programme or equivalent other fair trade certification schemes.

**Annex 3.1 Composition of Fair for Life Certified Food Products**

a) At least 80% of all agricultural ingredients (in weight, excluding added water) are certified Fair Trade quality. Companies are expected to analyse the potential Fair Trade impact of the ingredients they use and to select the most meaningful Fair Trade ingredients and strive to achieve as high levels of Fair Trade ingredients as possible. If ready made composite fair trade certified food ingredients are used in the composition, only their fair trade components count as fair trade certified quantity. For drinks made from juice concentrates or reconstituted components, the reconstituted quantity (e.g. reconstituted orange juice or coconut milk) is counted for the calculation of fair trade content.

b) Each type of ingredient in a Fair for Life certified product shall be used only in Fair Trade certified quality.
For example in a Fair Trade chocolate with Fair Trade cocoa and Fair Trade sugar, the entire amount of cocoa used and the entire amount of sugar used shall all be Fair Trade, even if the cocoa is used from 2 different origins for quality reasons.

In a single ingredient products (incl. blends of the same type of ingredient), 100% of the product shall be fair trade certified.

In case blending is required and the respective ingredient not available in fair trade certified quality, an exception is required (see section c)

c) For a temporary period, until the market for Fair Trade products has sufficiently developed, exceptions to rules (a) and (b) are possible for products containing at least 50% Fair Trade certified agricultural ingredients, subject to the following conditions:

i) Written application for exception with detailed justification for lower fair trade content or blending of the same ingredient type in non-Fair Trade quality.

ii) All ingredients that are readily available in certified Fair Trade quality are used in Fair Trade quality; labelling is not misleading to consumers

iii) The company presents a plan to reach the agreed target fair trade level within 3 years, i.e. 80% Fair Trade content and/or each ingredient used only in Fair Trade quality for single-ingredient products.

Depending on product composition, ingredient origins and Fair Trade potential of the ingredients, slightly lower minimum contents and target content levels or longer transition periods may be agreed.

If lower temporary target levels apply generally for certain product categories (e.g. milk chocolate) these will be published in an Exception list on the Fair for Life website.

iv) Application for exceptions will be reviewed by the Fair for Life certification body and in due consideration of each case granted for a maximum of 3 years, then the company has to re-apply providing new justification.

Application for Renewed exceptions will only be granted to companies that demonstrate efforts to source as many fair trade ingredients as possible in fair trade certified quality and supports fair trade producers and development of new fair trade supply chains.

Annex 3, 2. Composition of Products made with specified Fair for Life Fair Trade Ingredients

d) At least 20% of all agricultural ingredients (in weight, excluding added water) are certified Fair Trade.

e) Single-ingredient products containing the same ingredient in fair trade quality (in quantities beyond 20%) and non-fair trade quality may be certified in this category, with additional label restrictions.

In this case the reference to the fair trade ingredient on the principal display panel (front of pack) nor as part of the main product description The label text and position of seal on back or side panels needs to be carefully verified to ensure that the labelling claims are not misleading.
ANNEX 4: COMPOSITION RULES FOR COSMETIC AND BEAUTY PRODUCTS

Note: Rules for product labelling for the different labelling categories are indicated in chapter 1.1.1

Annex 4.1 Composition of Fair for Life Certified Cosmetic and Beauty Products

A cosmetic / beauty product may be labelled as Fair for Life Fair Trade product if EITHER condition a) OR condition b) is met as well as condition c):

a) At least 50% of ALL ingredients (per weight, excluding added water) are non-aqueous non-juice Fair Trade certified ingredients (e.g. moisturizing ingredients, cleansing ingredients, essential oils or the dry weight plant fraction in plant gels, fruit juices or plant extracts).

Example 1: A body lotion containing 60% Fair Trade certified coconut oil and shea butter and 40% other ingredients like emulsifiers and ethanol (60% total Fair Trade content).

Example 2: A soap containing 40% Fair Trade soap made from Fair Trade oils and 40% non-Fair Trade Aloe vera gel and 20% water would be a Fair for Life certified soap (excluding water, 50% of the contents are Fair Trade certified non-aqueous, non-juice ingredients, in this case saponified oils).

However a soap containing 40% non-Fair Trade soap and 40% Fair Trade Aloe vera and 20% water would not qualify as Fair for Life Fair Trade certified soap. Excluding water, the non-aqueous ingredients – the saponified oils – are not Fair Trade certified. Of the Aloe vera only the non-water (dry weight) content counts as Fair Trade certified with the total non-aqueous Fair Trade content hence being much below 50%. This soap could, however, be labelled as “Soap made with Fair for Life Fair Trade Aloe vera”.

b) 90% of ALL ingredients (per weight excluding added water) are Fair Trade certified ingredients.

This option is mainly relevant for products made from aqueous Fair Trade ingredients, e.g. Fair Trade certified Aloe vera gel for cosmetic purposes, hair rinse based on Fair Trade fruit juices, etc. In this case the entire amount of Fair Trade certified fruit juices and fruit gels counts as Fair Trade content (even if reconstituted to natural concentrations). However, in watery herbal infusions, only the plant fraction counts.

c) In either case the Fair Trade certified content shall always be higher than 10% of the entire formulation including water.

Companies are expected to analyze the potential Fair Trade impact of the ingredients they use and to select the most meaningful Fair Trade ingredients and strive to achieve as high levels of Fair Trade ingredients as possible.

Annex 4.2 Composition of Cosmetic and Beauty Products made with specified Fair for Life Ingredients

m) At least 15% of ALL ingredients (in weight) excluding added water are certified Fair for Life Fair Trade quality.

n) The total Fair Trade certified content including water shall always be higher than 5%.

In plant infusions and liquid extracts, only the plant fraction counts as Fair Trade certified weight.
## ANNEX 5: LABELLING RULES FOR TEXTILES AND OTHER INDUSTRIAL OR ARTISANAL PRODUCTS

This section refers to labelling of products other than food or cosmetic products which may be made of materials from Fair for Life certified primary production, e.g. textiles, toys made from natural materials, jewellery made from Fair for Life certified gold or diamonds, etc.

### Labelling of Textiles and Other Industrial or Artisanal Fair for Life Certified Products

| Origin of Raw Material | a) The principal constituent of the product is from certified Fair Trade natural origin, e.g. the cotton fibre in jeans or the wool in Fair for Life certified knitwear. As a basic guideline it is expected that the Social & Fair Trade component(s) of the final product constitutes at least 80% of the total weight, for a temporary period however, a product can be certified as Fair for Life Fair Trade if at least 50% of components are Fair Trade quality according to the same procedure to grant exceptions as described in Annex 3, 1.(c). For artisanal products, guidance on sourcing of raw materials is included in Module 5. the same requirements (Module 5, section 5.2) can also be used to assess artisanal products made in Fair for Life Hired Labour artisan enterprises. Each product composition will be assessed individually and the permitted labelling status determined. |
| Processing and Handling | b) The most labour intense processing step must normally undergo full Fair for Life Social & Fair Trade producer certification according to the hired labour standards (Module 2) with Fair Trade pricing and Fair Trade Development Premium for workers, e.g. the sewing mill / Cut Make Trim unit in case of garment production. Based on the assessment of each chain of custody and on the specific product, this obligation may be waived, if the main Fair Trade focus and risk of labour right violation is in the primary production rather than in subsequent processing steps. c) Otherwise the same chain of custody requirements apply as for other Fair for Life certified products – see chapter 1.1.3: Fair Trade buyers from Fair Trade producers as well as final brand holders shall normally become Fair for Life certified handling operations (exceptions see chapter 1.1.3). Any intermediate traders and processors must be registered and demonstrate compliance with the requirements for intermediate traders (Module 4, part II) which include traceability and proof of decent working conditions. Based on a risk assessment along the chain of custody, the CB may decide to require full Social Responsibility certification of intermediate operations with high risk of labour right violations. Otherwise, adapted labelling such as “made with certified Fair Trade cotton” or similar may be possible. |

### Labelling of Textiles and Other Industrial or Artisanal Products Made With Fair for Life Components

| Origin of Raw Material | a) A substantial constituent of the product is from certified Fair Trade origin, e.g. the cotton fibre in mixed fibre T-shirts. As a basic guideline it is expected that the Fair Trade component(s) of the final product constitutes at least 20% of the total weight, |
| Processing and Handling | b) In this case only the Fair Trade buyer from producer as well as final brand holder must become Fair for Life certified handling operations. Any intermediate traders and processors must be registered and demonstrate compliance with the requirements for intermediate traders (Module 4, Part II) |
ANNEX 6 EXTRA-ORDINARY SHORT-TERM EXCEPTIONS

Annex 6, 1. Disruptions in Fair Trade Supply Chains

h) In case of extraordinary disruptions in established fair trade supply chains due to serious political unrests, climatic disasters like hurricanes, tsunamis, hail storms or crop failure well beyond regular harvest fluctuations, political, the Fair for Life handler can apply for a short term extra-ordinary exception to use non-fair trade ingredients for a limited period without short term effect on product labels. This is subject to the following conditions:

i. The regular fair trade supplier confirms unavailability of fair trade certified supplies and the reason for the shortfall in writing.

ii. In a written application for extra-ordinary exemption, the Fair for Life handler can demonstrate efforts to find alternative fair trade certified suppliers of the product.

iii. If no fair trade certified suppliers can be found, suppliers with proven good production practices are chosen (e.g. organic, Utz certified, etc.)

iv. In case of short term other non-fair trade “emergency” suppliers, the handler shall operate a fair trade premium compensation scheme and continue to pay the respective fair trade premium into the regular fair trade supplier’s premium account.

Depending on product composition, ingredient origins and Fair Trade potential of the ingredients, slightly lower minimum contents and target content levels or longer transition periods may be agreed.

If lower temporary target levels apply generally for certain product categories (e.g. milk chocolate), these will be published in an Exception list on the Fair for Life website.

Annex 6, 2 Exceptions Physical Traceability

Fair for Life requires physical traceability and separation of fair trade certified ingredients and products with a permitted maximum level of commingling for technical reasons of 5%.

Exceptions to this requirement in form of a temporary permission to apply the mass balance approach or a higher percentage of commingling during processing will only be granted in exceptional circumstances and for a limited period to allow manufacturers a change of production and supply chain management.